



## Sales Support Lead

Starachowice, Poland

Motherson is a people-focused, international company serving diverse industries and offering a wide range of products and services. As the 15th largest automotive components supplier in the world, with operations in 44 countries and a workforce of 200,000, the company has become a truly global organisation with a culture based on diversity and inclusion. PKC Group, a member of the Motherson Group, is a trusted partner in the commercial vehicles wiring systems sector.

## Twoje obowiązki

- Manage, update and oversee sales related process in the Europe and South America region.
- Develop, implement and maintain sales tools, reporting structures and processes.
- · Analyzing data and preparing reports.
- Maintain and update quality documentation, provide training to ensure compliance.
- Participate in sales audits.
- Organise onboarding for new team members.
- Ensure accurate, timely reporting of sales data.
- Lead cross-functional projects to enhance eiciency, data accuracy and customer experience.

## Twój profil

- University degree.
- Previous experience in sales.
- Strong command of English for daily business communication.
- Good knowledge of ERP systems and MS Excel.
- Previous experience in the automotive industry would be an advantage.
- Familiarity with ISO 9001/14001/16949 standards would be an asset.
- Ability to train, onboard and coach sales teams.
- Strong project management and coordination skills.

## Co oferujemy

- Stable employment with a well-established international organisation.
- Comprehensive benefits package, including private medical care, group life insurance, holiday subsidy, reimbursement for corrective glasses, cultural event vouchers, and seasonal gift packages.
- Company-sponsored integration events and prize-winning competitions.
- Complimentary language courses provided during working hours.
- Real opportunity to contribute your ideas and shape sales processes
- Daily use of English and collaboration within a truly international environment.