

Experienced

# Senior Executive

Vision Systems - Samvardhana Motherson Reflectec (SMR) - Noida, India

At Motherson, we're committed to creating long-term jobs and advancing global careers. Featured on TIME's World's Best Companies list, we are a diversified global design, engineering, manufacturing, assembly and logistics specialist, delivering full-system solutions to customers across industries. With a focus on innovation, quality and sustainability, we strive to be a trusted industrialisation partner and an employer that nurtures a diverse, inclusive workplace.

Our Vision Systems division enhances vehicle safety and visibility with high-quality mirrors and advanced camera systems, trusted by major automotive OEMs worldwide. Join us to collaborate with experts, work with cutting-edge technology, and help shape the future of safer, smarter mobility.

## What you'll do

- Work with the Lumen US Sales Team on creating reporting dashboards.
- Introduce and track key sales activities for the US sales Team such as RFQ trackers, quote submissions, budgets, customer visit plans, customer contracts, and product development activities
- Update and control the central database for US Sales
- Analyze key trends in the global automotive accessories and aftermarket
- Analyze sales trends, inventory levels, customer behavior, product performance, and market dynamics
- Prepare and circulate periodic reports capturing market trends and key internal activities
- Generate regular and ad-hoc reports, dashboards, and visualizations for key stakeholders using tools like Excel, Power BI, Tableau, or similar platforms
- Collaborate with the US sales team to generate and share business insights
- Develop a strong understanding of the US automotive market, including tariff impact assessments and tariff recovery reports across various automotive brands.

## What we are looking for

- Bachelor's degree in data science, Statistics, Computer Science, Engineering or MBA from a reputed institution.
- Experience: 3 to 5 years handling similar responsibilities.
- Automotive Component market knowledge would be helpful, not compulsory.
- Strong analytical skills, Excellent communication skills, Detail-oriented, organized and enthusiastic
- Knowledge of advanced statistical methods.

## What we offer

- A competitive salary and range of benefits.
- Be part of worldwide team with very big challenges ahead, which bring huge development opportunities for people with big career goals.
- If you enjoy working in a fast-paced environment then look no further.



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