

Engineering &amp; Technical

Profesionales con experiencia

# Sales Engineer

Full Time - Integrated Assemblies - Motherson Sequencing and Assembly Services (MSAS) - Saltillo, Mexico

En Motherson, estamos comprometidos a crear empleos a largo plazo y a promover carreras profesionales globales. Somos una empresa destacada especialista global diversificada en diseño, ingeniería, fabricación, ensamblaje y logística, destacada en la lista de las Mejores Empresas del Mundo de TIME, que ofrece soluciones de sistema completo a clientes de diversas industrias. Nos esforzamos por ser un socio de industrialización de confianza y un empleador que fomenta un lugar de trabajo diverso e inclusivo, centrado en la innovación, la calidad y la sostenibilidad.

La división de Montajes integrados es líder en innovación en automoción, especializada en montaje de módulos de alta gama e integración de módulos de salpicadero. Trabajamos con el cliente para brindar soluciones de vanguardia compatibles con la electrificación. Trabaje con nosotros y con tecnología avanzada y dé forma al futuro de la innovación en automoción.

## Su tarea

- Assist with program execution aligned with milestones, customer expectations, and business goals
- Contribute to risk assessment, mitigation, escalation, and core team coordination
- Coordinate with customers and cross-functional teams to resolve technical, quality, timing, and commercial issues
- Participate in engineering change management, feasibility reviews, and impact analysis
- Act as technical/commercial customer interface; support meetings, negotiations, and reviews
- Build strong customer relationships and support RFQs, pricing, costing, and offers
- Assist contract management, ECRs, repricing, recoveries, and profitability tracking
- Support sales admin (POs, invoicing, claims) and cross-functional alignment
- Drive cost, performance, and continuous improvement initiatives

## Perfil deseado

- Bachelor's degree in engineering (Mechanical, Electrical, Industrial, or related discipline).
- 3-5 years of experience in the automotive industry, preferably in a sales engineering, program engineering, or customer-facing technical role.
- Experience supporting RFQs, commercial offers, or customer negotiations.
- Familiarity with cost structures, financial tracking, or engineering change processes.
- Fluent in English (written and verbal).
- Willingness and ability to travel up to 25%.

## Qué ofrecemos

- A pleasant working atmosphere, with good career opportunities.
- Build knowledge with varied and exciting assignments.
- We show our commitment to our people via the following values:

Interest for each other: We act with empathy and care about each other and our counterparts.

Togetherness: We work together collaboratively and selflessly.

Trust: We say what we mean, keep our promises, and treat others with respect.

Respect: We respect and value people of all backgrounds.

Enthusiasm: We are curious, ambitious, passionate, humble, and life-long learners.